

# Local Market Update – January 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



## 1: Sea Pines

**+ 21.1%**

**- 66.7%**

**- 14.7%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

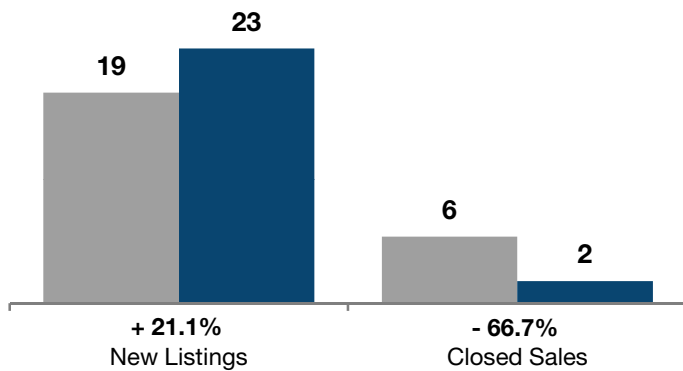
### Attached Condominiums Only

	January			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	19	23	+ 21.1%	19	23	+ 21.1%
Closed Sales	6	2	- 66.7%	6	2	- 66.7%
Median Sales Price*	\$318,750	\$271,850	- 14.7%	\$318,750	\$271,850	- 14.7%
Percent of List Price Received*	92.7%	90.4%	- 2.4%	92.7%	90.4%	- 2.4%
Days on Market Until Sale	92	21	- 77.6%	92	21	- 77.6%
Inventory of Homes for Sale	123	137	+ 11.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

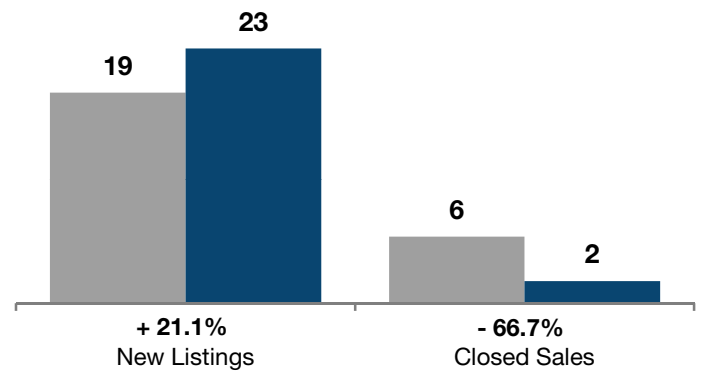
#### January

■ 2013 ■ 2014



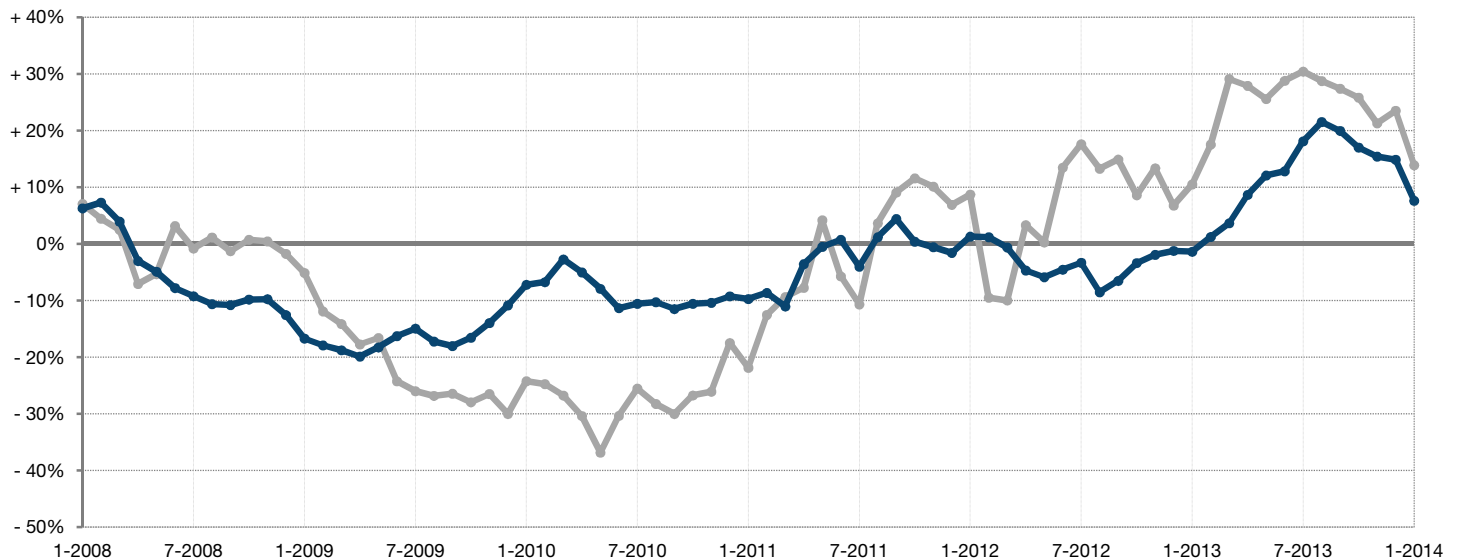
#### Year to Date

■ 2013 ■ 2014



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — All MLS  
1: Sea Pines – Attached Condominiums Only — 1: Sea Pines – Attached Condominiums Only



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.